

Sionna Quick Facts

AUM: C\$2.3 billion
AUA: C\$0.6 billion
Established: June 2002
Ownership: Employee-owned

Sionna Canadian
BALANCED Composite

The following information relates only to the equity portion of this mandate.

Portfolio Manager's Quarterly Commentary

Investors had a turbulent ride in Q3 2011 and the S&P/TSX Composite ultimately closed down 12% on a total return basis. Investors were inundated with constant negative newsfeeds from Washington and the major European centres. Volatility spiked and reached levels last experienced in the 2008/2009 crisis. Macro-related events drove the

market: political theatre over the debt ceiling (that resulted in a downgrade of the United States' credit rating), and unresolved European sovereign debt issues and their impact on the viability of Europe's largest banks.

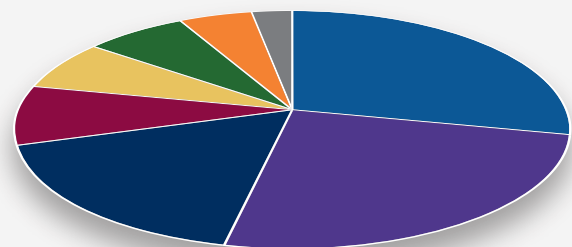
Composite Strategy

The strategy is composed of Canadian stocks and fixed income securities. Sionna practises a relative value style of investing and through fundamental analysis and evaluation, we carefully select stocks that are selling for less than they are worth and then incrementally sell those stocks once they approach their true value.

Top 10 Holdings

1	Barrick Gold Corp.	7.6%
2	Bank of Nova Scotia	6.0%
3	BCE Inc.	5.1%
4	Toronto Dominion Bank	4.4%
5	Canadian Natural Resources Ltd.	4.4%
6	Royal Bank of Canada	3.7%
7	Methanex	3.7%
8	Suncor Energy	3.3%
9	EnCana Corporation	3.2%
10	Imperial Oil Ltd.	3.1%

Industry Allocation



	Energy	28.5%
	Financial Services	24.9%
	Materials	17.0%
	Telecommunication Services	8.1%
	Consumer Staples	6.9%
	Consumer Discretionary	6.9%
	Utilities	5.1%
	Industrials	2.6%

Weights may not total 100% due to rounding.

The portfolio attribution shown relates to a single account, deemed by Sionna to be a representative account of the Composite.

Composite Performance As at September 30, 2011

Inception Date: June 2003	Q3, 2011 (%)	One Year (%)	Two Years (%)	Three Years (%)	Four Years (%)	Five Years (%)	Six Years (%)	Seven Years (%)	Eight Years (%)	Since Inception (%)
Sionna Canadian Balanced Composite	(4.4)	2.5	5.6	5.5	2.4	3.9	4.4	6.7	7.7	8.0
Blended Benchmark 50% S&P/TSX Composite, 45% DEX Universe, 5% MSCI World	(4.4)	1.2	5.3	5.4	2.4	4.3	4.7	6.6	7.3	7.6

Note: Returns are shown in Canadian dollars, gross of fees. Past results are not indicative of future performance. Differences in the asset mix of the Composite and the benchmark can lead to differences in performance returns between the Composite and the reported benchmark returns. Sionna Investment Managers Inc. is an independent investment counsel and portfolio management firm, which was established on September 1, 2002 and licensed to trade on December 12, 2001. Sionna Investment Managers Inc. manages assets in a relative value style, using a disciplined value process. Our objective is to generate consistent, above-average, low-risk returns. The Sionna Balanced strategy focuses on stocks of larger Canadian companies. Sionna practices a relative value approach where the objective is to buy stocks that are selling for less than they are worth and then sell them when they approach their true value. The blended benchmark is the 50% S&P/TSX, 45% Dex Universe, 5% MSCI World Composite. Sionna Investment Managers Inc. claims compliance with the Global Investment Performance Standards (GIPS). To receive a complete list of composite descriptions of Sionna Investment Managers Inc. and/or a GIPS compliant presentation, contact us at: client_support@sionna.ca.

Top Five Performers/Bottom Five Detractors

Added to Performance – Last Quarter

- 1 Barrick Gold Corp.
- 2 BCE Inc.
- 3 Teck Resources Limited
- 4 First Quantum Minerals Ltd.*
- 5 Loblaw Companies Limited

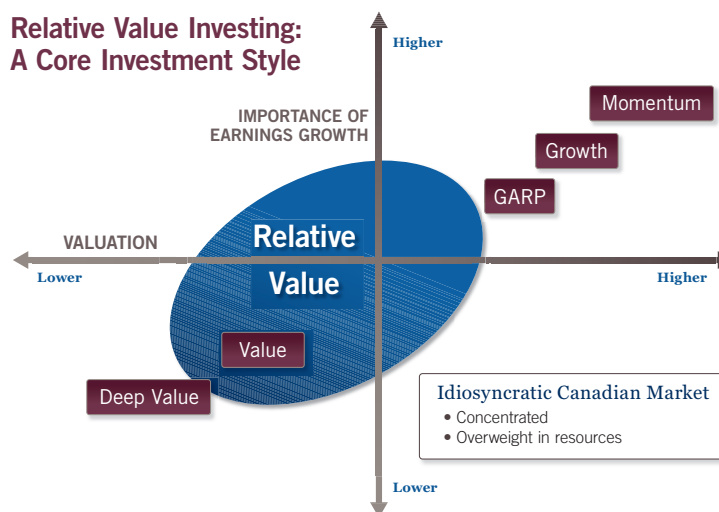
Detracted from Performance – Last Quarter

- 1 Methanex
- 2 EnCana Corporation
- 3 Enbridge Inc.*
- 4 Canadian Natural Resources Ltd.
- 5 West Fraser Timber Co. Ltd.

*The portfolio's performance benefited or was harmed from **not owning** these securities.

Investment Style

Sionna Investment Managers Inc. uses a relative value investing style which is specifically designed for the Canadian market. Relative value is flexible and considers a broader pool of prospective stocks which other value styles may not.



Investment Team

Sionna is an independently owned firm, which allows us to make clients our first priority.

The philosophy behind our decision-making process has always been a unique feature of our firm and it begins with constant development of each member of our investment team. The team, led by **Kim Shannon**, includes **Teresa Lee**, **Marian Hoffmann**, **Mel Mariampillai**, **Dave Britton**, **Andrew Wallman** and **Andrew Pastor**. On average, the portfolio managers have more than 14 years of industry experience. With the guidance of our CIO, our investment team's unique

blend of education, experience, commitment to finding value and deep understanding of the Canadian market form a critical advantage in the creation of wealth for our clients over the long term.

Sionna practises a relative value investing style that fits well in Canada's idiosyncratic market, which is overweight in resources. Capitalizing on this overweighting requires a more pragmatic and relative approach to value investing; an approach that considers solid, undervalued companies that may not meet the criteria of other more rigid investment styles.



The products and services described in this document are intended exclusively for Canadian accounts.